

System Management for Virtualization and Automation in a Dynamic Data Center

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Objectives of this talk

Contribute an Industry View on Virtualization Management

Key Questions

- How relevant is Virtualization Management for Commercial IT Users?
- What are major pain points for Commercial IT Users?
- What are promising approaches for Virtualization Management?

We make sure



How relevant is Virtualization Management for Commercial Users?

Relevance of Virtualization Management for Commercial Users

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Major analysts predict

- strong increase of Virtualization in x86 Market
- more competition between Virtualization Vendors and Technologies
- Virtualization Management as key for differentiation and success

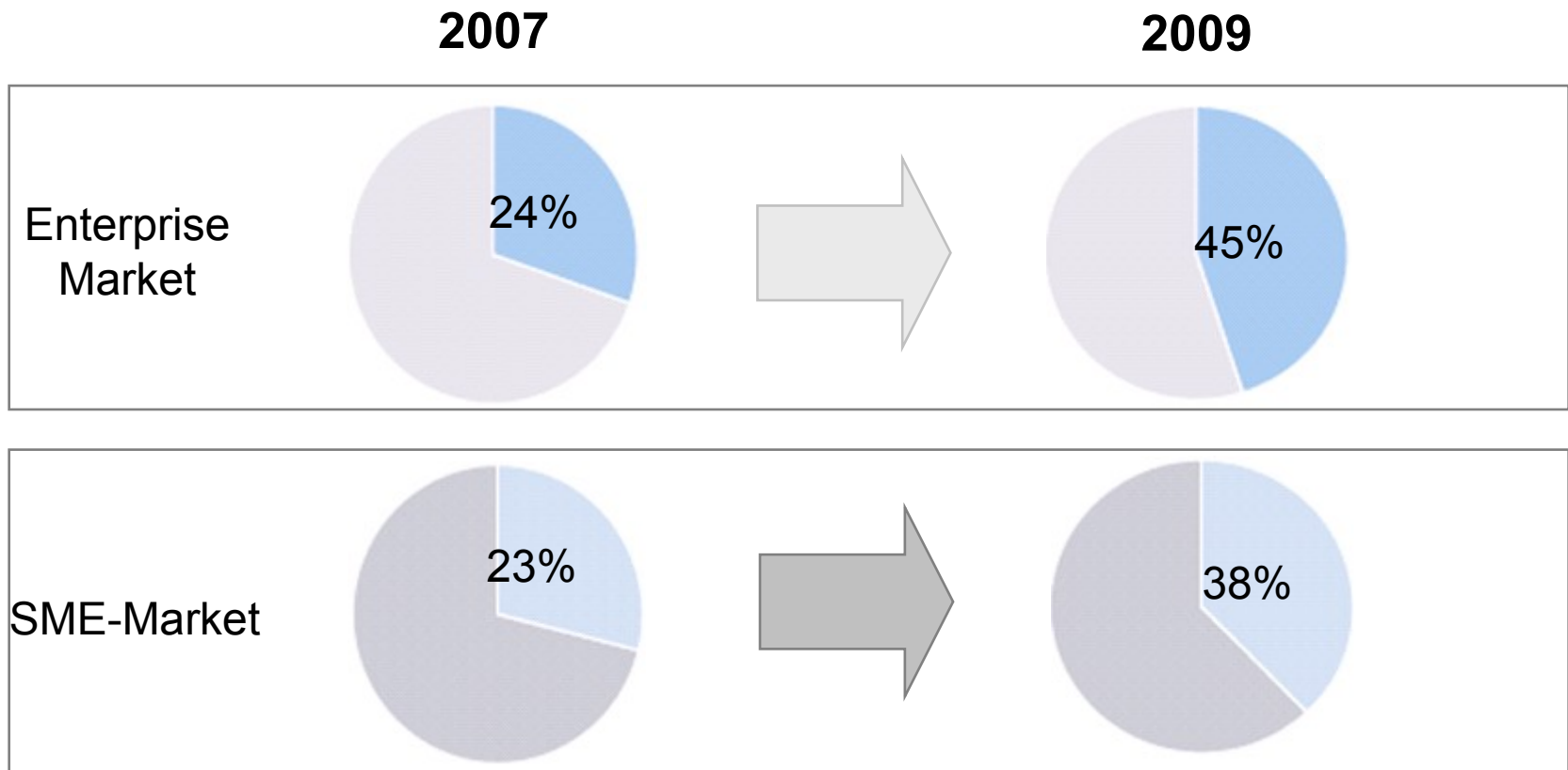
FSC is seeing similar trends from our customers and partners

Forrester (2008) projection on increase of virtualized x86 Server penetration

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**By 2009 almost half of x86 servers will run virtualized*.
Coexisting physical servers will continue to play a big role.**



*in Enterprise Market

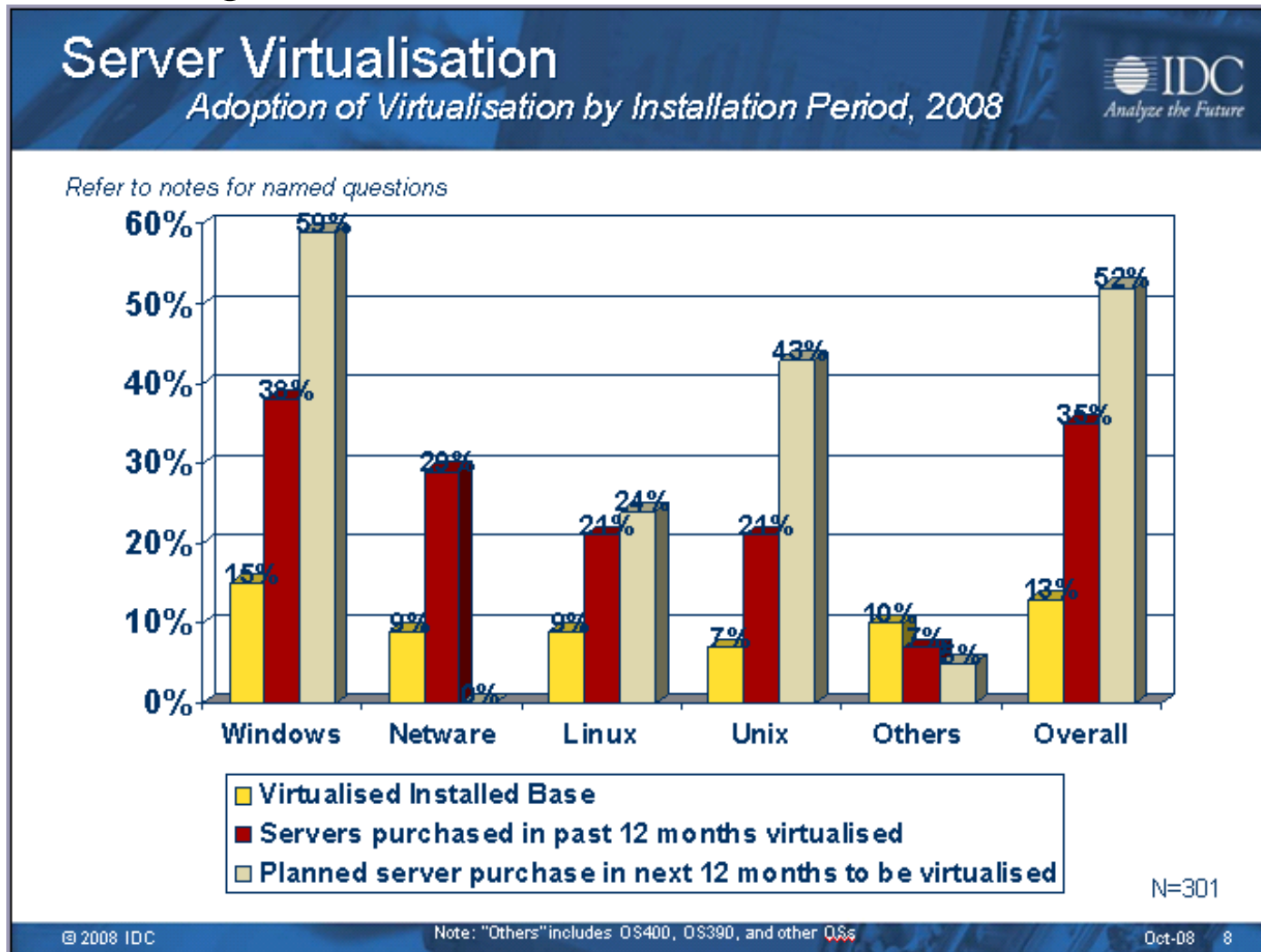
Quelle: Forrester Research, x86 Virtualization Drives New Buyer Behavior, 2008

IDC (2008) projection on Growth Potential for new x86 Server Installations

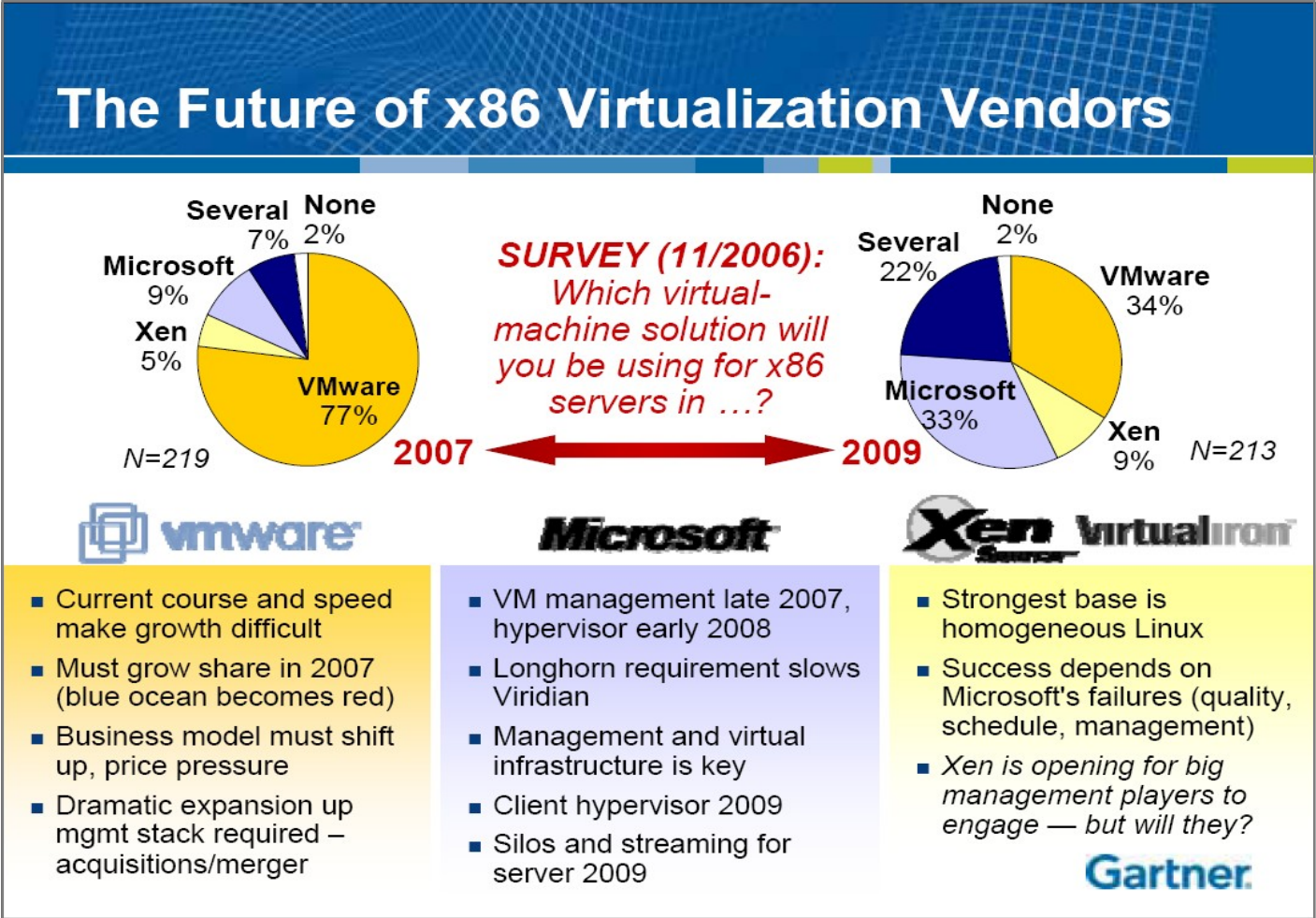
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Strong increase of Virtualization in x86 Market



MS Hyper-V gaining real market share will delay until 2010



The VM is becoming an application platform → new method of software packaging, delivery and management

→ SaaS Server Virtualization Trends:

A Boiling Market, Lots of Moving Parts



Competition

- Viridian (Hyper-V) = market discontinuity



Thin and Cheap

- Default, embedded, free



Client Virtualization

- Virtualizing clients on servers will become common by 2009
- Client virtual machines will become the hot trend by 2010



Importance of Management

- Costs shift to management tools
- Benefits shift to agility and value
- Revenue will moderate to steady growth management market
- Security will become greater concern



Software Platform Shift

- Software pricing/licensing will lag technology through 2010
- Virtual software packages and appliances mainstream by 2010
- Balance of power tilts from Microsoft to OEMs, software vendors

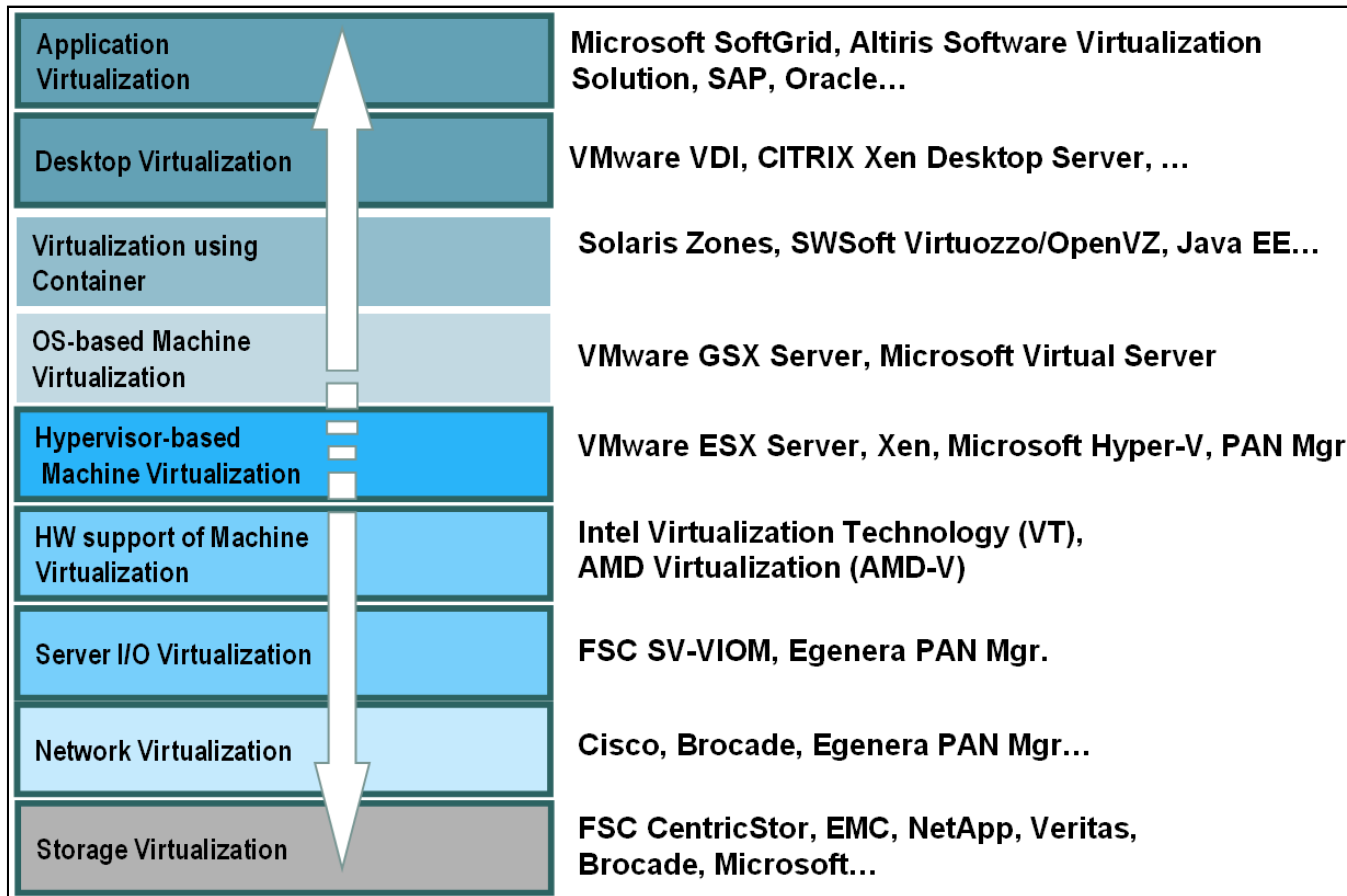
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What are major pain points for Commercial IT Users?

Virtualization at many Data Center layers

Combinations are possible and highly useful...

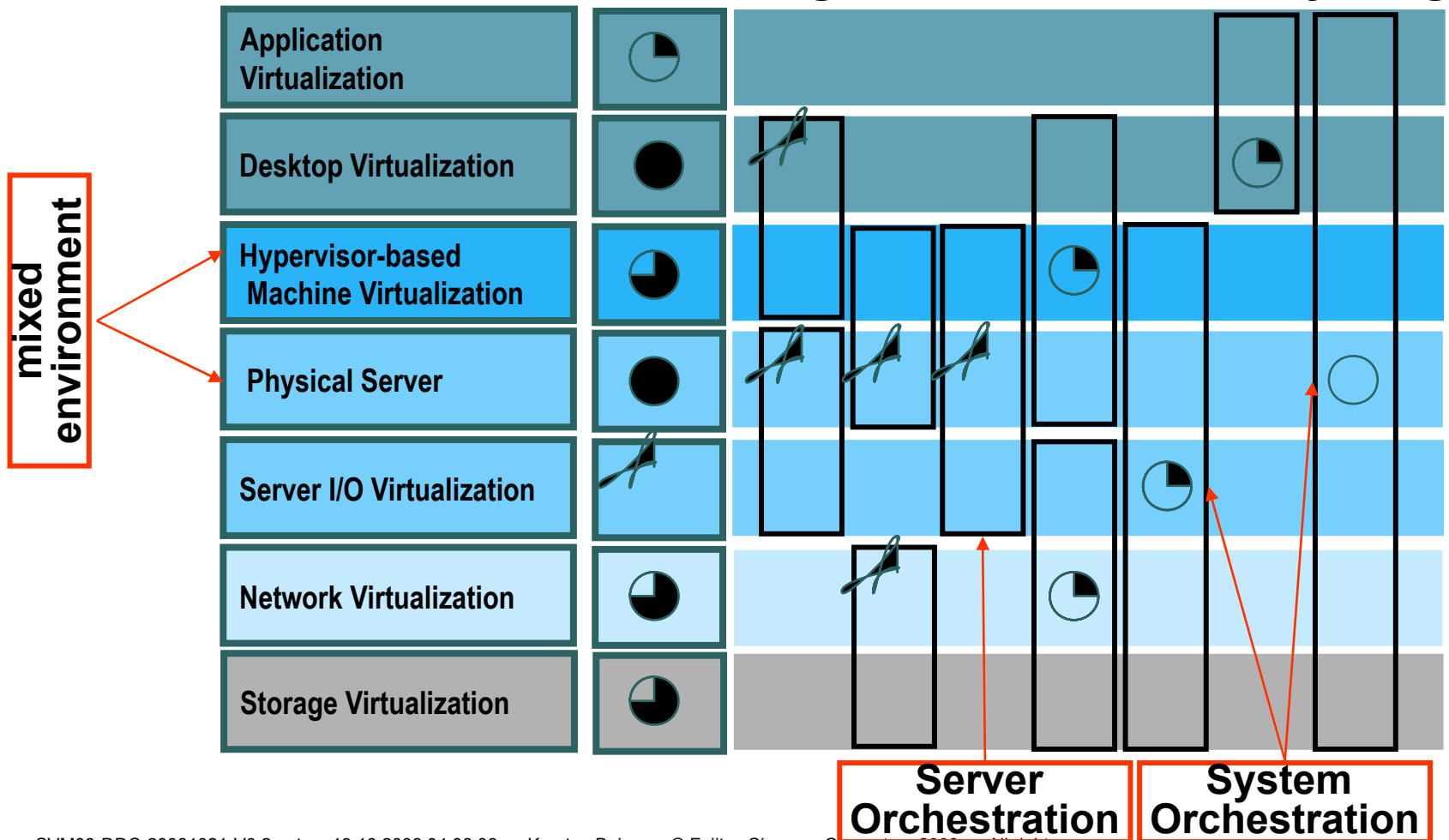


Customer Pain Point #1
Complexity

...but also add **Complexity**

Maturity of Virtualization Management

**Singular Virtualization Management is fairly advanced.
Pain Point: Holistic Resource Management still in infancy stage.**



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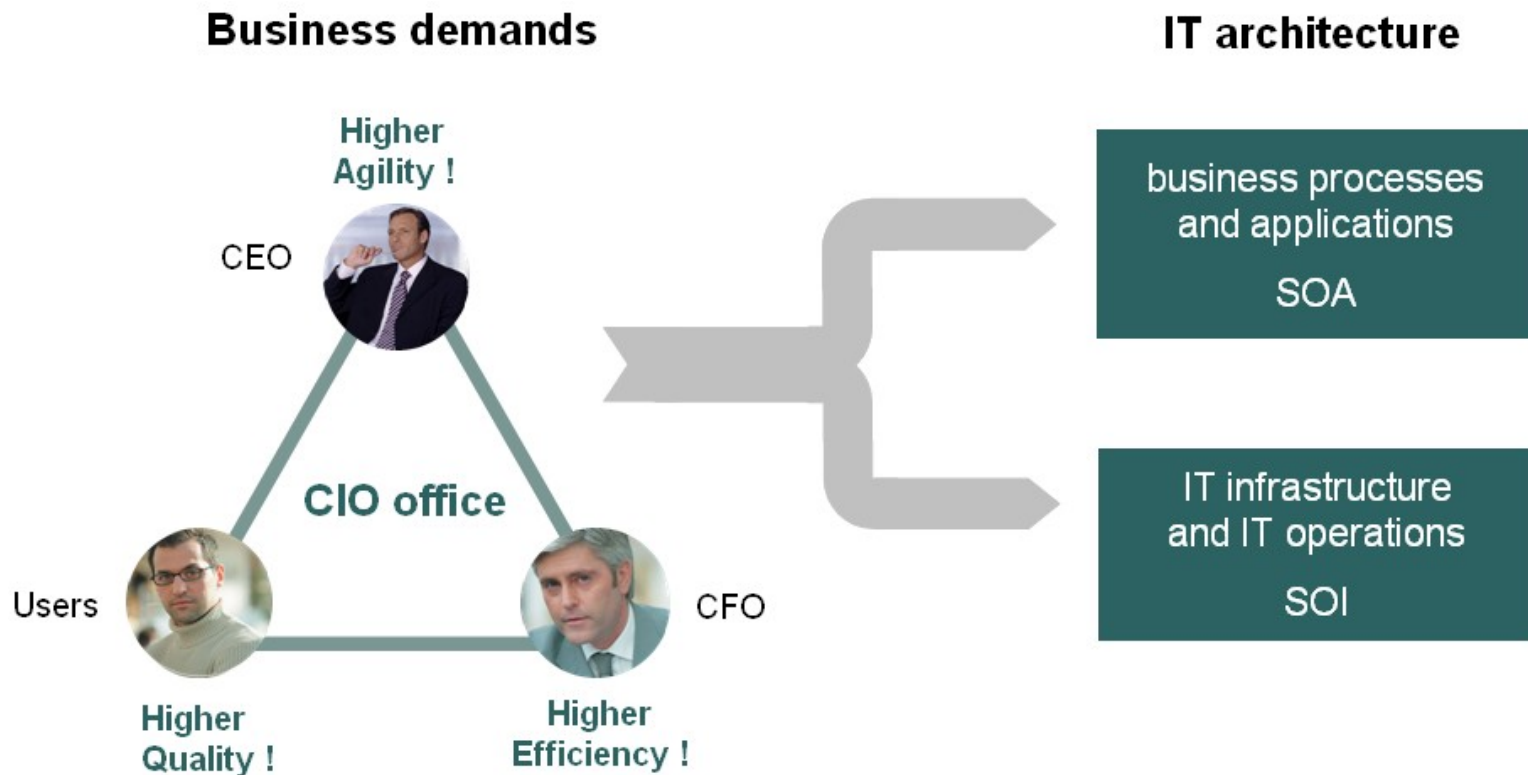


Promising approaches for Virtualization Management

Business Value of Virtualization

Virtualization is cool technology – but is no business value by itself!

- Understand how Virtualization can be turned into business value
- Put Virtualization & Management into a broader scope

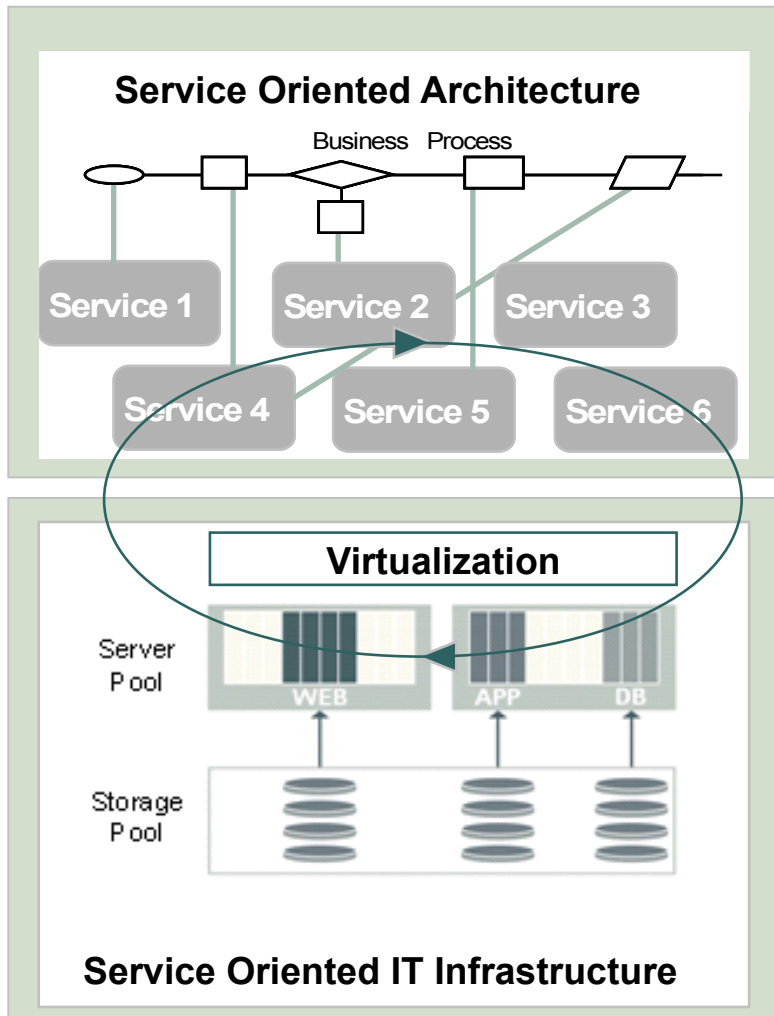


A modular and flexible IT architecture: SOA and Service Oriented Infrastructure

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SOI is in focus of Fujitsu Siemens Computers



Service Oriented Architecture (SOA)

- Combining application services to support business processes
- Increased business agility

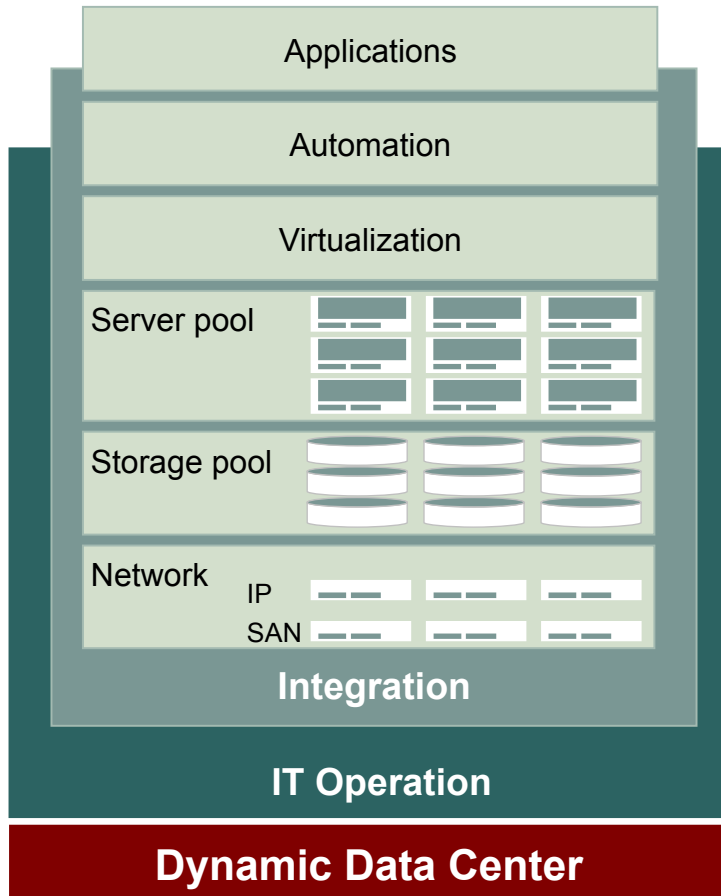


Service Oriented IT Infrastructure (SOI)

- System resources are assigned to applications dynamically on demand
- Higher flexibility, quality and efficiency

FSC Dynamic Data Center (DDC) Strategy and High Level Architecture

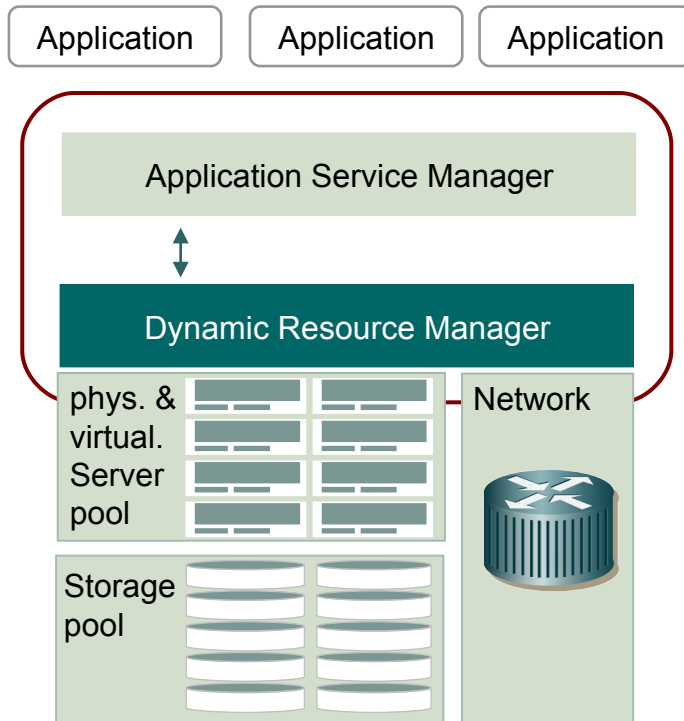
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- **Automation** – resources allocation to applications on demand.
- **Virtualization** – pooled IT resources, shared for best usage, transparent to applications
- **Integration** - industrialized solutions and modular services for rapid implementation
- **IT Operation** - highly industrialized IT infrastructure and processes

Architectural Characteristics of a Service Oriented IT Infrastructure

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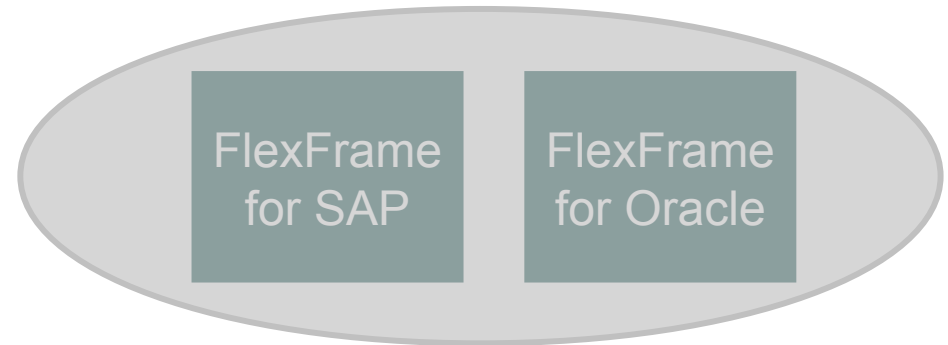
The IT infrastructure dynamically meets the resource requirements of applications

- Systems are allocated automatically to applications based on service levels, possibly under autonomic control
- Integrated application and resource management
- Usage of industry standards ensures maximum compatibility and flexibility
- Optimized IT operation through automation

Types of DDC Solutions

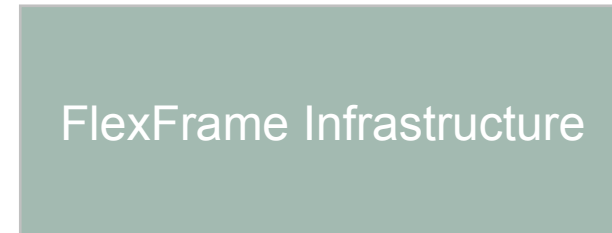
Application specific

- IT infrastructure is aware of an application and fulfills its resource demands
- Servers are shared within an application suite



Application independent

- IT infrastructure is not aware of applications
- Real and virtual servers are shared across applications



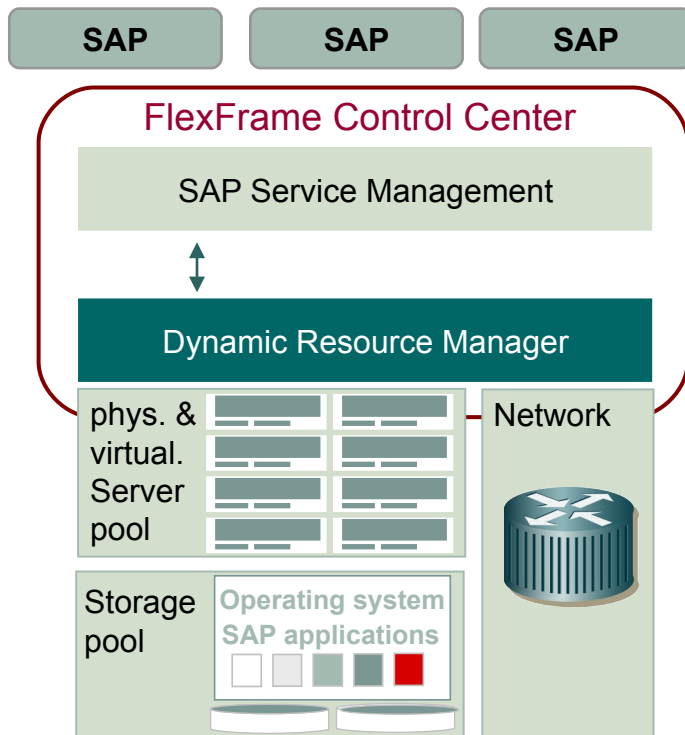
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Some DDC Experiences

FlexFrame for SAP – SOI for a dynamic SAP environment

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Virtualization & Automation Concept

- The operating system and the SAP software are located centrally on a storage system
- A SAP service can be started on any physical server in a FlexFrame server pool
- Fast deployment of new / additional physical or virtual servers, fast exchange of physical servers
- All active SAP services are centrally managed by the FlexFrame control center
- In case of a system failure the SAP service is re-started on another system automatically

Benefits

- Flexibility and Agility
- Significant TCO Reduction

FlexFrame Infrastructure: standardized SOI platform for any application

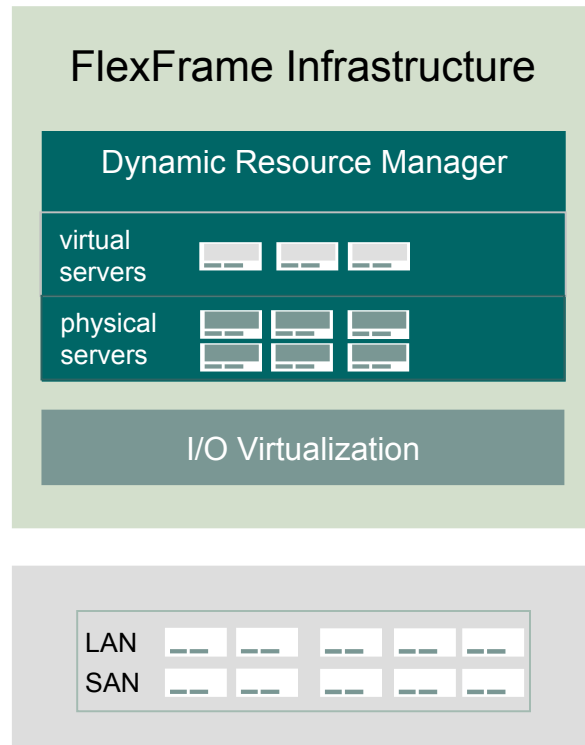
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Application

Application

Application



FlexFrame Infrastructure (FFI)

Deployment platform for a customized, service oriented IT infrastructure

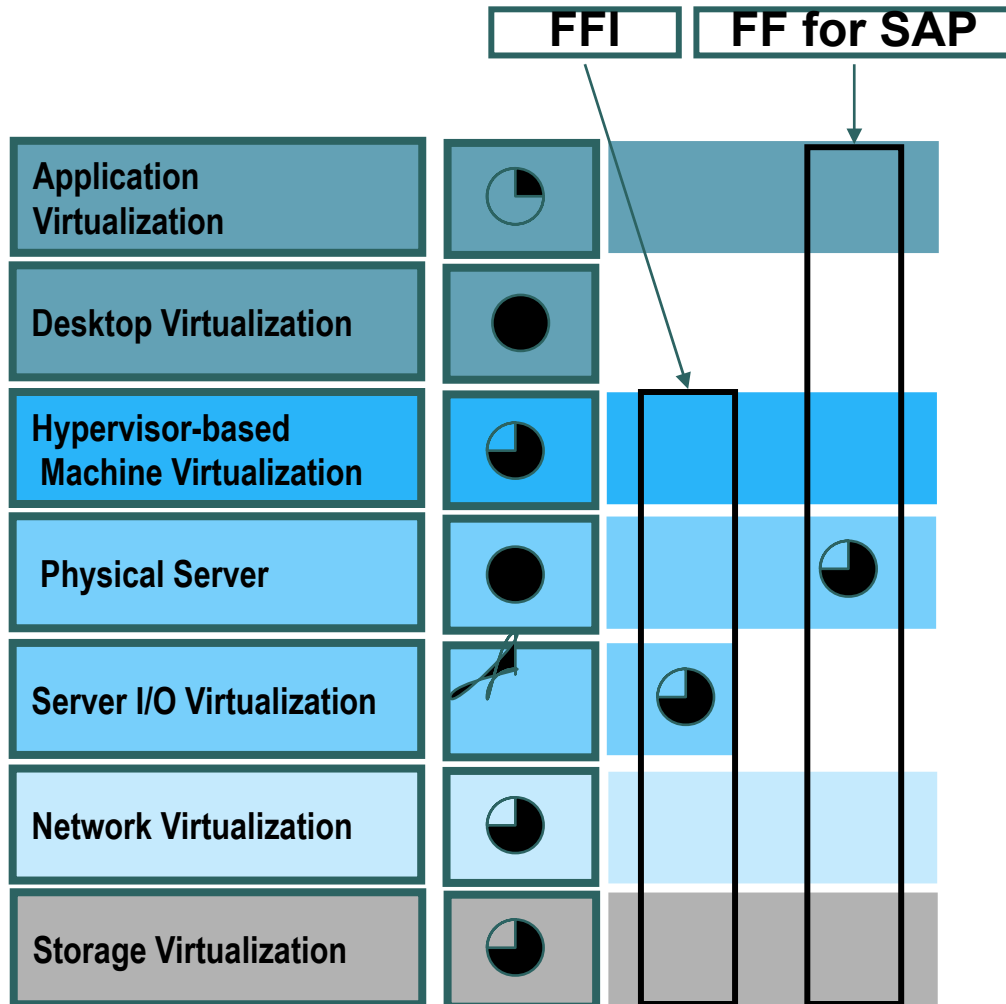
- Independent of applications
- It assigns applications to physical and virtual servers on demand
- Reduces the complexity of underlying virtualization technologies
- Optimizes the management and operation of IT infrastructures

Virtualization Management Assessment for FlexFrame Solutions

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Major step towards mature compound Virtualization Management



Very positive feedback from many customer implementations

Future opportunities

- leverage FFI for additional environments
- sediment proven FF for SAP concepts into FFI building blocks
- increase use of industry standards (e.g. CIM, WS-MAN)
- leverage virtualization technology innovations


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Conclusions

Conclusions

- For Dynamic Data Centers Virtualization should be leveraged at many layers
- Holistic Virtualization & Automation Management Solutions are key to control complexity
- Fujitsu Siemens Computers will further broaden concepts of FlexFrame Infrastructure and integrated dynamic IT solutions



Thank You! Questions?

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